



Massachusetts Department of Revenue

Alcoholic Beverages Revenue Report

July 01, 2020 - July 31, 2020

Run by: huangj

Report Run Date: September 22, 2020

| | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---------------|----------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| Totals | \$1,197,775.48 | \$1,029,718.30 | \$94,692.04 | \$280,889.40 | \$5,005,937.56 | \$49,673.67 | \$0.00 | \$4,665.88 | \$7,663,352.33 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| 10 BARREL BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1620 WINERY CORPORATION | \$0.00 | \$108.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.53 |
| 1634 MEADERY LLC | \$0.00 | \$80.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$80.99 |
| 1776 BREWING COMPANY, INC. | \$1,405.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,405.08 |
| 3 CROSS BREWING COMPANY | \$13.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13.31 |
| 3 KEYS CAHOOTS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 7TH SETTLEMENT SOUTH LLC | \$48.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.28 |
| A J LUKES IMPORTING & DISTRUBUTING CO INC | \$0.00 | \$71.92 | \$0.00 | \$9.59 | \$99.50 | \$0.00 | \$0.00 | \$0.00 | \$213.73 |
| A W MCMULLEN CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| AARONAP CELLARS LLC | \$0.00 | \$92.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.25 |
| ABACUS DISTRIBUTING, LLC | \$494.15 | \$2,155.57 | \$291.44 | \$2,037.33 | \$9,669.38 | \$0.00 | \$0.00 | \$6.38 | \$15,291.64 |
| ABANDONED BUILDING BREWERY LLC | \$376.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$376.33 |
| AEL DISTILLERIES, INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ALFALFA FARM INC | \$0.00 | \$13.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13.86 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|--|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| ALTRUIST BREWING COMPANY LLC | \$16.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16.50 |
| AMISTA VINEYARDS, INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ANDREW LANE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ANONYMOUS BREWING LLC (DBA ANONYMOUS DISTRIBUTION) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| AP WINE IMPORTS INC | \$0.00 | \$651.60 | \$44.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$696.47 |
| AQUATIC BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ARBORWAY IMPORTS INC | \$0.00 | \$2,237.96 | \$79.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,317.78 |
| ARTICLE FIFTEEN BREWING LLC | \$39.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.60 |
| ARTIFACT LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$202.19 | \$202.19 |
| ARTIS WINERY LLC | \$0.00 | \$17.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.60 |
| ARTISAN BEVERAGE COOPERATIVE INC | \$0.00 | \$0.00 | \$0.00 | \$704.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$704.44 |
| ASTRALUNA, LLC | \$0.00 | \$0.00 | \$0.00 | \$417.73 | \$768.73 | \$0.00 | \$0.00 | \$0.00 | \$1,186.46 |
| ATBC, LLC | \$44.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.55 |
| ATLANTIC IMPORTING COMPANY INC | \$19,274.02 | \$14,128.08 | \$2,497.55 | \$33,684.13 | \$11,600.78 | \$0.00 | \$0.00 | \$720.15 | \$82,482.60 |
| ATLAS DISTRIBUTING INC | \$79,803.80 | \$146.99 | \$0.00 | \$0.00 | \$2,964.92 | \$0.00 | \$0.00 | \$62.62 | \$82,978.33 |
| ATLAS LIQUORS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ATOMIC IMPORTS & EXPORT INC | \$0.00 | \$899.75 | \$0.00 | \$0.00 | \$4,470.27 | \$0.00 | \$0.00 | \$0.00 | \$5,370.02 |
| AUGUST A BUSCH & CO OF MASSACHUSETTS INC | \$109,012.89 | \$269.02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.93 | \$109,307.84 |
| AVSON BREWING LLC | \$140.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$140.09 |
| BAD MARTHA FARMER'S BREWERY, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BANTAM CIDER COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$156.35 | \$156.35 |
| BARE WOLF BREWING LLC | \$122.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$122.33 |
| BARNSTABLE BREWING LLC | \$195.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$195.55 |
| BARREL HOUSE Z, LLC | \$122.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$122.43 |
| BARRELS & BOARDS INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BAYSTATE WINE COMPANY | \$206.65 | \$32,838.62 | \$1,978.54 | \$776.10 | \$25,501.15 | \$0.00 | \$0.00 | \$0.00 | \$66,009.81 |
| BEAR AND BRAMBLE BREWING CO LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BEAR SWAMP ORCHARD | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BEARMOOSE BREWING COMPANY INC | \$43.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.79 |
| BEAVER POND DISTILLERY, INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70.23 | \$0.00 | \$0.00 | \$0.00 | \$70.23 |
| BEER, LLC | \$3.63 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.63 |
| BERKLEY BEER COMPANY, INC | \$192.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$192.72 |
| BERKSHIRE BREWING COMPANY INC | \$2,558.85 | \$53.93 | \$0.92 | \$0.00 | \$26.45 | \$0.00 | \$0.00 | \$19.90 | \$2,672.08 |
| BERKSHIRE CIDER PROJECT LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.71 | \$2.71 |
| BERKSHIRE MOUNTAIN BREWERS INC | \$233.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$233.13 |
| BERKSHIRE MOUNTAIN DISTILLERS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,127.64 | \$0.00 | \$0.00 | \$0.00 | \$4,127.64 |
| BERKSHIRE WINERY LLC | \$13.20 | \$205.70 | \$0.00 | \$0.00 | \$12.15 | \$0.00 | \$0.00 | \$0.00 | \$231.05 |
| BEVOVATIONS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$49.93 | \$49.93 |
| BLACK BIRCH VINEYARD LLC | \$0.00 | \$309.84 | \$0.00 | \$0.00 | \$7.61 | \$0.00 | \$0.00 | \$0.00 | \$317.45 |
| BLACK HAT BREW WORKS LLC | \$281.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$281.03 |

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|----------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BLACK SHEEP BREWING COMPANY | \$279.28 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$279.28 |
| BLAZING BANDIT BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BLISS WORLDWIDE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BLUE POINT BREWING CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BMFB FALMOUTH LLC | \$196.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$196.35 |
| BOATHOUSE BEVERAGE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BONE UP BREWING COMPANY LLC | \$148.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$148.07 |
| BOSTON BEER CORP | \$99,577.66 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,201.02 | \$100,778.68 |
| BOSTON HELIOS | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BRAMLING CROSS BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BRECKENRIDGE BREWERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BREW PRACTITIONERS LLC | \$31.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31.35 |
| BREWMASTERS BREWING SERVICES LLC | \$1,973.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,973.25 |
| BRICK & FEATHER BREWERY INC | \$77.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$77.31 |
| BRIGHT IDEAS BREWING LLC | \$149.89 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$149.89 |
| BROCKTON LIQUORS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,329.33 | \$0.00 | \$0.00 | \$0.00 | \$1,329.33 |
| BROKEN CREEK VINEYARD, LLC | \$0.00 | \$68.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.37 |
| BUILDING 8 BREWING INC | \$245.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$245.80 |
| BULLY BOY DISTILLERS, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,761.06 | \$0.00 | \$0.00 | \$0.00 | \$4,761.06 |
| BURKE DISTRIBUTING CO. LLC | \$125,893.53 | \$536.04 | \$103.10 | \$2,502.79 | \$13,888.63 | \$0.00 | \$0.00 | \$154.97 | \$144,569.31 |

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|---------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| BUZZARDS BAY BREWING INC | \$1,297.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,297.85 |
| BUZZARDS BAY BREWING OF BOURNE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BUZZ'D MEADERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BWBC I LLC | \$2,093.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,093.52 |
| BWX BREW CO., LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| C.N. SMITH FARM INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.10 | \$1.10 |
| CAFÉ EUROPA LLC | \$0.00 | \$1,344.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,344.15 |
| CAMBRIDGE BREWING COMPANY, INC | \$221.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$221.10 |
| CAMERON'S WINERY LLC | \$0.00 | \$33.23 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.23 |
| CAPE COD BEER, INC. | \$1,883.64 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,883.64 |
| CARNIVAL LICENSE HOLDINGS LIMITED | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CARPE VINUM, LLC | \$0.00 | \$72.15 | \$7.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$79.56 |
| CARR | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.00 | \$3.00 |
| CASTLE ISLAND BREWING COMPANY LL C | \$2,033.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,033.82 |
| CELEBRITY CRUISES INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CENTRAL MA BREWING COMPANY LLC | \$120.45 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$120.45 |
| CHARLES RIVER WINE COMPANY INC | \$0.00 | \$1,712.81 | \$95.70 | \$0.00 | \$337.02 | \$0.00 | \$0.00 | \$0.00 | \$2,145.53 |
| CISCO BREWERS INC | \$33.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.00 |
| CLASSIC WINE IMPORTS INC | \$0.00 | \$22,598.77 | \$1,546.06 | \$351.46 | \$4,975.47 | \$0.00 | \$0.00 | \$0.00 | \$29,471.76 |
| COIMBRA IMPORTS & EXPORTS INC | \$354.47 | \$3,047.57 | \$151.19 | \$0.00 | \$2,926.45 | \$0.00 | \$0.00 | \$0.00 | \$6,479.68 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| COLONIAL WHOLESALE BEVERAGE CORPORATION | \$84,524.72 | \$272.59 | \$0.00 | \$663.30 | \$1,115.41 | \$0.00 | \$0.00 | \$104.05 | \$86,680.07 |
| COMMERCIAL DISTRIBUTING COMPANY INC | \$30,672.88 | \$86.44 | \$0.00 | \$0.00 | \$121.97 | \$0.00 | \$0.00 | \$37.37 | \$30,918.66 |
| COMMONWEALTH WINE & SPIRITS, LLC | \$0.00 | \$118,230.98 | \$12,632.59 | \$38,545.92 | \$137,056.68 | \$0.00 | \$0.00 | \$0.00 | \$306,466.17 |
| CONCORD BREWERY, INC | \$261.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$261.34 |
| CONSUMER PRODUCT DISTRIBUTORS LLC | \$0.00 | (\$3.92) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$3.92) |
| COUNTRY CANDLE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CRAFT BEER GUILD LLC | \$29,060.37 | \$777.23 | \$0.00 | \$3,608.31 | \$21,726.27 | \$0.00 | \$0.00 | \$187.74 | \$55,371.95 |
| CRAFTLIFE BREWING COMPANY LLC | \$350.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$350.55 |
| CRAFTROOTS BREWING, LLC | \$99.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$99.00 |
| CRAVE MEAD LLC | \$0.00 | \$40.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$40.10 |
| CROATIAN PREMIUM WINE IMPORTS INC | \$0.00 | \$148.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$148.10 |
| CS WHOLESALE LIQUORS INC | \$17.37 | \$0.00 | \$0.00 | \$1,094.42 | \$1,464.40 | \$0.00 | \$0.00 | \$0.00 | \$2,576.19 |
| CTO CHF PARTNERS | \$0.00 | \$0.00 | \$139.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$139.30 |
| CUNAT PREMIUM VINEYARDS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| CUSTOM CALIFORNIA CRAFT BEER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| D B WINES SELECTION INC | \$0.00 | \$2,229.49 | \$109.91 | \$0.00 | \$28.92 | \$0.00 | \$0.00 | \$0.00 | \$2,368.32 |
| DEAD PINE WHOLESALE, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,508.47 |
| DEBEVINO WINERY, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DEBORAH A DONLIN | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|--------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| DECORFOOD ART USA CORP | \$0.00 | \$55.79 | \$14.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$70.77 |
| DEMARSICO'S WINE CELLAR, LLC | \$0.00 | \$2.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.06 | \$2.43 |
| DEVIL'S PURSE BREWING COMPANY LLC | \$435.95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$435.95 |
| DIONYSUS ACQUISITION LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DIRIGIBLE BREWING COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DIRTY WATER DISTILLERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$175.32 | \$0.00 | \$0.00 | \$0.00 | \$175.32 |
| DORCHESTER BEER HOLDINGS LLC | \$2,116.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,116.36 |
| DOWNEAST CIDER LLC | \$2,451.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,223.02 | \$3,674.89 |
| DRUNKEN RABBIT, LLC | \$132.00 | \$27.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$159.50 |
| ELEMENT BREWING COMPANY LLC | \$40.56 | \$0.00 | \$0.00 | \$0.00 | \$127.09 | \$0.00 | \$0.00 | \$0.00 | \$167.65 |
| ELYSIAN BREWING COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ENO MASSACHUSETTS INC | \$0.00 | \$175.55 | \$1.67 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$177.22 |
| ESSEX ENTITIES INC. | \$0.00 | \$350.89 | \$33.29 | \$39.23 | \$389.99 | \$0.00 | \$0.00 | \$0.00 | \$1,388.20 |
| EXHIBIT "A" BREWING COMPANY, INC. | \$1,778.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,778.44 |
| F X MAGNER SELECTIONS INC | \$0.00 | \$551.82 | \$1,664.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,216.07 |
| FANTASY FINE WINES CORP. | \$0.00 | \$931.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$931.70 |
| FIELDCREST BREWING COMPANY, LLC | \$32.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$32.72 |
| FIRST CRUSH WINERY CAPE COD LLC | \$0.00 | \$421.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$421.69 |
| FLYING DREAMS BREWING CO., LLC | \$28.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.01 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|--|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| FOPPEMA | \$0.00 | \$0.00 | \$20.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$20.09 |
| FRANKLIN BREWING COMPANY | \$82.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$82.83 |
| FRANKLIN COUNTY BREWING COMPANY INC | \$76.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$76.56 |
| GANDONA INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GARY E. KLINE | \$0.00 | \$151.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151.69 |
| GENTILE BREWING COMPANY LLC | \$80.78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$80.78 |
| GIRARDI DISTRIBUTORS LLC | \$24,964.16 | \$11.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.15 | \$24,978.14 |
| GLENPHARMER DISTILLERY, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$626.70 | \$0.00 | \$0.00 | \$0.00 | \$626.70 |
| GODARD'S RED HEN FARM, LLC | \$0.00 | \$178.95 | \$4.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$182.98 |
| GRAHAM FARMHOUSE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GRAND HILL FARM INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| GRANDTEN DISTILLING, LLC | \$0.00 | \$0.00 | \$0.00 | \$39.02 | \$430.88 | \$0.00 | \$0.00 | \$0.00 | \$469.90 |
| GRAPE EXPECTATION INC | \$0.00 | \$694.83 | \$15.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$709.88 |
| GRAU | \$0.00 | \$6.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.54 |
| GREAT AWAKENING BREWING COMPANY LLC | \$14.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.33 |
| GREAT MARSH BREWING COMPANY | \$75.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75.90 |
| GREATER GOOD IMPERIAL BREWING COMPANY | \$2,607.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,607.00 |
| HAMEL FAMILY FARM LLC | \$0.00 | \$124.57 | \$57.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$182.27 |
| HANGTIME WHOLESALE WINE COMPANY | \$0.00 | \$1,137.00 | \$119.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,256.83 |
| HAN'S LIQUOR, INC. | \$0.00 | \$0.00 | \$55.48 | \$0.00 | \$320.97 | \$0.00 | \$0.00 | \$0.00 | \$376.45 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| HARDWICK VINEYARDS & WINERY, LLC | \$0.00 | \$605.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.75 | \$605.75 |
| HARPER LANE BREWERY, LLC. | \$22.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.35 |
| HARPOON DISTRIBUTING CO INC | \$13,431.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$60.19) | \$13,371.16 |
| HAVERHILL BREWERY INC | \$74.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$74.58 |
| HEADWATER CIDER, INC | \$0.00 | \$0.00 | \$1.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.75 |
| HEAVENLY SPIRITS, LLC | \$0.00 | \$12.31 | \$0.00 | \$0.00 | \$719.35 | \$0.00 | \$0.00 | \$0.37 | \$809.06 |
| HENRY AND FRAN BREWING COMPANY, LLC | \$21.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21.08 |
| HILLTOP ORCHARDS/GROVE STREET ENTERPRISES INC | \$0.00 | \$42.23 | \$3.73 | \$0.00 | \$8.83 | \$0.00 | \$0.00 | \$0.58 | \$55.37 |
| HITCHCOCK BREWING CO. LLC | \$154.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$154.50 |
| HOG ISLAND BEER COMPANY, LLC | \$350.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$350.13 |
| HOGSHEAD WINE CO LLC | \$0.00 | \$1,645.36 | \$56.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,702.32 |
| HOMEFIELD BREWING LLC | \$3.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.62 |
| HOMESTEAD HARD CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47.37 | \$47.37 |
| HONEST WEIGHT ARTISTAN BEER LLC | \$133.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$133.50 |
| HOP KNOT BREWING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| HORIZON BEVERAGE COMPANY INC | \$38,428.44 | \$275,717.79 | \$25,316.08 | \$31,335.62 | \$1,777,890.06 | \$0.00 | \$0.00 | \$207.40 | \$2,161,797.99 |
| HOUSE BEAR BREWING LLC | \$0.00 | \$49.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.01 | \$49.63 |
| HPBC INC | \$1,195.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,195.43 |
| HUB WINE CORPORATION | \$0.00 | \$11,002.84 | \$3,284.27 | \$0.00 | \$2,221.07 | \$0.00 | \$0.00 | \$0.00 | \$16,508.18 |

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|--|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| IANNONI | \$0.00 | \$126.31 | \$58.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$184.84 |
| ICON IMPORTS LLC | (\$1.22) | \$818.78 | \$101.87 | \$0.00 | \$56.92 | \$0.00 | \$0.00 | \$0.00 | \$976.35 |
| IDEAL WINE & SPIRITS CO INC | \$0.00 | \$7,879.85 | \$797.36 | \$0.00 | \$1,663.71 | \$0.00 | \$0.00 | \$0.63 | \$10,341.55 |
| IDLE HANDS CRAFT ALES LLC | \$415.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$415.88 |
| INDEPENDENT FERMENTATIONS BREWING, LLC | \$53.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.87 |
| INDIGNANT BREWING CO LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| IROKOS GROUP LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| IRON DUKE BREWING LLC | \$313.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$313.10 |
| ITALIAN WINE TRADERS, LLC | \$0.00 | \$0.00 | \$0.00 | \$181.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181.76 |
| J MONIZ COMPANY INC | \$0.00 | \$422.51 | \$0.00 | \$0.00 | \$102.87 | \$0.00 | \$0.00 | \$0.00 | \$525.38 |
| JACKS ABBY BREWING LLC | \$12,113.42 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12,113.42 |
| JH RESTAURANT FRAMINGHAM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| KAPPYS IMPORTING & DIST CO INC | \$0.00 | \$5,788.14 | \$523.21 | \$226.02 | \$6,697.93 | \$0.00 | \$0.00 | \$0.00 | \$13,235.30 |
| KISMET BREWING COMPANY LLC | \$26.54 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26.54 |
| KOSINSKI | \$0.00 | \$25.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.36 |
| KRAFTEA KOMBUCHA COMPANY | \$7.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.40 |
| L & T ABRUZZI WINE LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| L KNIFE & SON INC | \$140,740.51 | \$501.96 | \$0.00 | \$41,983.43 | \$11,883.47 | \$0.00 | \$0.00 | \$71.37 | \$195,180.74 |
| LA CANTINA WINERY COMPANY | \$0.00 | \$78.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$78.65 |
| LAMONTAGNE | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.93 | \$0.93 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| LAMPLIGHTER BREWING CO LLC | \$1,623.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,623.29 |
| LEADFOOT BREWING LLC | \$43.53 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.53 |
| LES TROIS EMME VINEYARD AND WINERY, LLC | \$0.00 | \$31.96 | \$0.00 | \$0.00 | \$2.92 | \$0.00 | \$0.00 | \$0.00 | \$34.88 |
| Longbow Distribution LLC | \$146.26 | \$1.24 | \$0.00 | \$0.00 | \$111.54 | \$0.00 | \$0.00 | \$1.78 | \$260.82 |
| LOOKOUT HARD CIDER LLC | \$97.09 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.66 | \$138.75 |
| LORD HOBO BREWING COMPANY LLC | \$7,241.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,241.68 |
| LORI PERKINS & DAVID LECLAIRE DBA HOME FRUIT WINE | \$0.00 | \$48.62 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.62 |
| LOST SHOE BREWING AND ROASTING COMPANY LLC | \$102.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$102.40 |
| LOST TOWNS BREWING COMPANY 0 | \$14.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.85 |
| LOWER FALLS WINE CO INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LUCKY STRIKE JILLIAN'S LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LUC'S TRANSPORTATION LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LUIZS GROCERY & LIQUOR INC | \$0.00 | \$1,157.88 | \$0.00 | \$0.00 | \$721.26 | \$0.00 | \$0.00 | \$0.00 | \$1,879.14 |
| MACARI VINEYARDS AND WINERY LTD. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MALT ZAPBULLEN INC. | \$98.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$98.37 |
| MARTIGNETTI GROCERY CO INC | \$49.74 | \$79,098.76 | \$5,769.58 | \$2,135.24 | \$21,717.39 | \$0.00 | \$0.00 | \$0.00 | \$108,911.92 |
| MASS BAY BREWING COMPANY INC | \$5,431.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,431.83 |
| MASSACHUSETTS BAY COLONY BREWERS LLC | \$61.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61.08 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| MASSACHUSETTS BEVERAGE ALLIANCE LLC | \$5,078.06 | \$232.65 | \$0.00 | \$1,982.48 | \$0.00 | \$0.00 | \$0.00 | \$6.14 | \$7,299.33 |
| MASTER BRANDS MASSACHUSETTS LLC | \$0.00 | \$385.34 | \$27.18 | \$0.00 | \$40.11 | \$0.00 | \$0.00 | \$0.00 | \$452.63 |
| MAYFLOWER BREWING COMPANY, LLC | \$1,986.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,986.79 |
| MEDITERRANEAN WINE COMPANY LLC | \$0.00 | \$83.69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$83.69 |
| MEDUSA BREWING COMPANY, INC. | \$413.82 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$413.82 |
| MENDOZA PVE WINES LTD. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MERCURY BREWING AND DISTRIBUTION COMPANY INC | \$3,032.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,032.94 |
| MERRIMACK VALLEY DISTR CO INC | \$81,759.59 | \$420.30 | \$5.79 | \$0.00 | \$382.75 | \$0.00 | \$0.00 | \$44.35 | \$82,612.78 |
| METEOR VINEYARD LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MIGHTY SQUIRREL BEER LLC | \$3,818.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,818.07 |
| MILTONS DISTRIBUTING CO INC | \$167.01 | \$78,316.10 | \$9,018.39 | \$4,555.53 | \$49,002.31 | \$0.00 | \$0.00 | \$19.60 | \$141,257.10 |
| MISE INC | \$0.00 | \$720.56 | \$38.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$758.68 |
| MOBY DICK BREWING COMPANY INC | \$53.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$53.40 |
| MONSIEUR TOUTON SELECTIONS OF MASSACHUSETTS LTD | \$0.00 | \$14,589.34 | \$1,883.72 | \$0.00 | \$1,455.65 | \$0.00 | \$0.00 | \$0.01 | \$17,928.72 |
| MONTAUK BREWING COMPANY INC 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MOON HILL BREWING CO INC | \$164.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$164.34 |
| MOUNT WARNER VINEYARDS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|-----------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| MOUNTAIN VIEW BREWERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MRG CRW HOLDINGS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MS WALKER INCORPORATED | \$0.00 | \$150,260.94 | \$10,941.50 | \$13,361.33 | \$666,963.23 | \$0.00 | \$0.00 | \$0.00 | \$853,808.05 |
| MUCCI IMPORTS LLC | \$0.00 | \$377.58 | \$127.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$504.62 |
| N E BEEKEEPING SUPPLIES INC | \$0.00 | \$33.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.55 |
| NAB ENTERPRISES LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| NANTUCKET VINEYARD, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$741.44 | \$0.00 | \$0.00 | \$0.00 | \$741.44 |
| NATIONAL RAILROAD PASSENGER CORP. | \$5.32 | \$14.31 | \$0.00 | \$0.00 | \$26.21 | \$0.00 | \$0.00 | \$0.00 | \$45.84 |
| NAUKABOUT BEER COMPANY LLC | \$463.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$463.25 |
| NAVIGATION BREWING COMPANY, INC | \$100.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.03 |
| NEW SALEM CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.50 | \$1.50 |
| NEWBURYPORT BREWING COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| NIGHT SHIFT BREWING, INC. | \$13,890.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13,890.80 |
| NIGHT SHIFT DISTRIBUTING LLC | \$8,270.91 | \$33.24 | \$8.88 | \$0.00 | \$213.22 | \$0.00 | \$0.00 | \$0.90 | \$8,535.97 |
| NIGHT SHIFT LOVEJOY, LLC | \$65.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$65.03 |
| NORTHAMPTON BREWERY LTD | \$43.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.91 |
| OAK & IRON BREWING CO INC | \$123.38 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123.38 |
| OAK BARREL IMPORTS, LLC | \$0.00 | \$198.98 | \$24.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$223.11 |
| OAKHOLM BREWING COMPANY LLC | \$280.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$280.50 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| OFF-PISTE ENTERPRISES, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.07 | \$0.00 | \$0.00 | \$0.00 | \$24.07 |
| OLD COLONY BREWING, INC | \$8.81 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8.81 |
| OLIVE HARVEST LLC | \$0.00 | \$44.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.68 |
| OLMSTEAD WINE COMPANY LLC | \$0.00 | \$2,582.74 | \$145.90 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,728.64 |
| OMZE AUTHENTIC TEQUILA MEZCAL & SPIRITS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,673.42 | \$0.00 | \$0.00 | \$0.00 | \$1,673.42 |
| OSCARITA WEST, LLC | \$31.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$31.91 |
| OZ PACIFIC WINES INC | \$0.00 | \$3,642.23 | \$839.95 | \$0.00 | \$73.58 | \$0.00 | \$0.00 | \$0.00 | \$4,555.76 |
| PALIO WINERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PANTHER DISTRIBUTING LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PARKER | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PATRICK BAKER & SONS OF MA INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PEMBURY IMPORTERS INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PERCIVAL BREWING COMPANY LLC | \$56.10 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.10 |
| PIJACA IMPORTS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PINA CELLARS LP | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PIONEER VALLEY FARM & VINEYARD, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PIRATE DOG BRAND, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$271.22 | \$0.00 | \$0.00 | \$0.00 | \$271.22 |
| PLYMOUTH ROCKS WINE, LLC | \$0.00 | \$319.70 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$319.70 |
| POLAR CORP | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PONY SHACK CIDER, INC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.00 | \$33.00 |

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|--------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| PREMIUM EUROPEAN WINES INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PSP IMPORTS, LLC | \$0.00 | (\$11.95) | \$29.12 | \$0.00 | \$9.63 | \$0.00 | \$0.00 | \$0.00 | \$26.80 |
| QUABBIN SKY VINEYARD | \$0.00 | \$42.35 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.35 |
| QUALITY BEVERAGE LIMITED PARTNERSHIP | \$190,282.77 | \$19.31 | \$0.00 | \$0.00 | \$182.25 | \$0.00 | \$0.00 | \$21.04 | \$190,505.37 |
| QUEEN BEE VINEYARD INC | \$0.00 | \$3.08 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.08 |
| RAGGED HILL CIDER COMPANY LLC | \$0.00 | \$0.00 | \$17.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.27 | \$20.77 |
| REDEMPTION ROCK BREWERY CO | \$123.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$123.75 |
| REMNANT BREWING, LLC | \$72.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.55 |
| RIA BREWING INC | \$66.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.00 |
| RICHARD J KRUPCZAK | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| RIVER STYX BREWING LLC | \$132.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$132.00 |
| RIVERWALK BREWING CORPORATION | \$985.74 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$985.74 |
| ROBERT CRAIG WINERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ROLIVIA INC | \$0.00 | \$304.69 | \$0.00 | \$0.00 | \$42.73 | \$0.00 | \$0.00 | \$0.00 | \$347.42 |
| ROSE COCKTAILS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| ROYAL CARIBBEAN CRUISES LTD | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| RUBY WINES INC | \$15.54 | \$80,048.88 | \$4,789.04 | \$357.72 | \$13,860.52 | \$0.00 | \$0.00 | \$0.00 | \$99,071.70 |
| RUDI & SON WINE IMPORTERS INC | \$0.00 | \$35.98 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35.98 |
| RUNNING BROOK VINEYARD & WINERY INC | \$0.00 | \$47.08 | \$0.00 | \$0.00 | \$4.82 | \$0.00 | \$0.00 | \$0.00 | \$51.90 |
| RUSSELL ORCHARDS INC | \$0.00 | \$224.62 | \$9.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$234.14 |
| RUSTIC SPIRITS LLC | \$0.00 | \$0.00 | \$0.00 | \$1,467.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,467.19 |

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|---|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| RYAN & WOOD INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$639.94 | \$0.00 | \$0.00 | \$0.00 | \$639.94 |
| SADDLEBACK FARM, WINERY, VINEYARDS & STABLES, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SAN MARTINO IMPORTS INC | \$0.00 | \$1,818.93 | \$394.42 | \$0.00 | \$509.41 | \$0.00 | \$0.00 | \$0.00 | \$2,722.76 |
| SARAIVA ENTERPRISES INC | \$0.00 | \$3,629.06 | \$31.62 | \$167.38 | \$1,440.35 | \$0.00 | \$0.00 | \$0.00 | \$5,268.41 |
| SARMENTO IMPORTS & EXPORTS INC | \$0.00 | \$6,646.50 | \$0.00 | \$0.00 | \$2,023.70 | \$0.00 | \$0.00 | \$12.05 | \$8,682.25 |
| SCANTIC RIVER BREWERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SECOND WIND BREWING COMPANY LLC | \$108.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$108.36 |
| SENA FARM LLC | \$6.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.60 |
| SEVENTH WAVE BREWING INC | \$61.91 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61.91 |
| SHAWMUT HUDSON LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SHOAL HOPE CIDERWORKS LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.78 | \$14.78 |
| SHORT PATH DISTILLERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,033.69 | \$0.00 | \$0.00 | \$0.00 | \$3,033.69 |
| SHOVEL TOWN BREWERY, INC | \$906.43 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$906.43 |
| SILVER BEAR DISTILLERY L | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.15 | \$0.00 | \$0.00 | \$0.00 | \$48.15 |
| SKYLINE BEER COMPANY, LLC | \$118.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$118.80 |
| SKYROC BREWERY, LLC | \$122.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$122.93 |
| SLESAR BROS BREWING COMPANY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SMALL CHANGE BREWING CO. LLC | \$224.27 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$224.27 |
| SMITH | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|-----------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| SOMEWHERE ELSE TAVERN INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SONOMA WINE GROUP, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SPECIALTY MARKETING GROUP INC | \$0.00 | \$5,076.59 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,076.59 |
| ST KILLIAN IMPORTING CO INC | \$2,753.36 | \$0.00 | \$0.00 | \$381.15 | \$1,987.82 | \$0.00 | \$0.00 | \$0.00 | \$5,122.33 |
| STAFFORD | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| STEPHEN & WALKER WINERY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| STILL RIVER WINERY WB CORP | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| STONE COW BREWERY | \$167.13 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$167.13 |
| STONEMAN BREWERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SUFFOLK DISTILLING COMPANY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SULPHUR SPRINGS WINERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SUNSET MEADOW NORTH LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SV IMPORT INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SWING OIL BREWERY INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TABLE & VINE INC | \$0.00 | \$2,362.92 | \$164.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,527.69 |
| TBD BREWING LLC | \$1,148.99 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,148.99 |
| TENTH DISTRICT BREWING LLC | \$22.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.92 |
| THE RED APPLE FARM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.77 | \$3.77 |
| THE SPENCER BREWERY LLC | \$1,358.71 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,358.71 |
| THE WHITE LION BREWING COMPANY | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|-------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| THE YELLOW BARN INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| THINK TANK BREWERS | \$286.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$286.84 |
| TIMBER YARD BREWING COMPANY INC | \$267.56 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$267.56 |
| TIN BRIDGE BREWING LLC | \$127.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$127.05 |
| TOBACCO ROAD DISTILLERS, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$225.83 | \$0.00 | \$0.00 | \$0.00 | \$225.83 |
| TOLMACH | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOZI IMPORTS LLC | \$0.00 | \$33.34 | \$28.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$61.63 |
| TRILLIUM AT FARNSWORTH, LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TRILLIUM BREWING COMPANY, LLC | \$4,065.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4,065.60 |
| TRIO WINE COMPANY, INC. | \$0.00 | \$69.32 | \$0.00 | \$0.00 | \$77.05 | \$0.00 | \$0.00 | \$0.00 | \$146.37 |
| TRIPLE EIGHT DISTILLERY LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TROY CITY BREWING INC | \$81.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$81.65 |
| TRUE NORH ALE COMPANY L | \$1,233.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,233.77 |
| TRURO VINEYARDS OF CAPE COD, LLC | \$0.00 | \$2,247.07 | \$173.86 | \$211.86 | \$2,379.78 | \$0.00 | \$0.00 | \$0.00 | \$5,012.57 |
| TURTLE SWAMP BREWING LLC | \$253.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$253.04 |
| UNGER | \$3.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.30 |
| UNITED LIQUORS LLC | \$1,544.74 | \$72,220.62 | \$7,746.25 | \$94,832.72 | \$2,183,248.57 | \$0.00 | \$0.00 | \$0.00 | \$2,369,108.91 |
| UNITY FARM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| UNTOLD BREWING, LLC | \$887.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$887.03 |
| V CIRACE & SON INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| VALLEY VIEW FARM LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

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|------------------------------------|-------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| VALLEY VODKA INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$360.00 | \$0.00 | \$0.00 | \$0.00 | \$374.46 |
| VANDERVALK | \$0.00 | \$164.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$164.12 |
| VANISHED VALLEY INC | \$196.83 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$196.83 |
| VELO SQUARED LLC | \$0.00 | \$0.00 | \$0.00 | \$3,236.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,236.20 |
| VF WINES, INC. | \$0.00 | \$38.79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$38.79 |
| VIN DISTRIBUTORS LLC | \$52.43 | \$452.96 | \$15.12 | \$0.00 | \$77.42 | \$0.00 | \$0.00 | \$0.00 | \$597.93 |
| VINE IMPORTER INC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| VINEYARD BREWING COMPANY, INC. | \$135.07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$135.07 |
| VINEYARD ROAD INC | \$0.00 | \$5,518.74 | \$530.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.35 | \$6,049.34 |
| VINLOZANO IMPORTS INC | \$0.00 | \$54.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.92 |
| VIOLETTE IMPORTS INC | \$0.00 | \$234.76 | \$98.19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$332.95 |
| VITAMIN SEA BREWING LLC | \$1,008.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,008.65 |
| W.G. BEST WEINKELLEREI, INC. | \$0.00 | \$5.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5.24 |
| WACHUSETT BREWING COMPANY INC | \$11,028.77 | \$50.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.39 | \$11,082.40 |
| WACHUSETT VINEYARDS, LLC | \$0.00 | \$7.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.15 |
| WEST COUNTY CIDER LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.43 | \$28.43 |
| WESTFIELD RIVER BREWING CO,LLC. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WHITE PORCH INN LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WILLOW SPRING VINEYARDS, LLC | \$0.00 | \$22.18 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.18 |
| WINE ADVENTURES INC | \$0.00 | \$72.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.05 |
| WINE-CASK IMPORTS INC | \$0.00 | \$500.38 | \$22.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$522.43 |

| <i>Licensee's Name</i> | <i>Malt</i> | <i>Still Wine</i> | <i>Champagne</i> | <i>Alco-Bev 15% or Less</i> | <i>Alco-Bev 15-50%</i> | <i>Alco-Bev 50% or More</i> | <i>Non-Bev Use</i> | <i>Cider</i> | <i>Total Revenue</i> |
|---------------------------------------|--------------|-------------------|------------------|---------------------------------|----------------------------|---------------------------------|------------------------|--------------|--------------------------|
| WIN-IT-TOO, INC. | (\$2,785.29) | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | (\$2,785.29) |
| WM BREWING CO INC | \$979.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$979.20 |
| WORLD WIDE WINE OF NEW ENGLAND LLC | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WORMTOWN BREWERY, LLC | \$6,280.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,280.96 |
| YANKEE SPIRITS INC | \$85.00 | \$158.88 | \$3.33 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$247.21 |
| ZD WINES LLC | \$0.00 | \$9.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.37 |